



Job Description

LY HOUR PAY PRO PLC is licensed by National Bank of Cambodia to carry out operation as Third Party Processor. Our main products and services are money transfer and payment services which are delivered to our valued client through our national wide agent network in Cambodia. Ly Hour Pay Pro PLC has its strong commitment, long term business vision and strategies. To support company growth, we are currently seeking for a dynamic, energetic, committed and experienced candidate to join our professional team for the following positions

Position:	Merchant Acquisition Officer (2post)
Department:	Sales and Marketing
Location:	Head Office (Phnom Penh)
Report to:	Head of Sales and Marketing

Duties and Responsibilities:

- New merchant acquisitions and developing merchant relationships
- Set up new product design
- Propose sale strategies for on board merchant
- Involved in the implementation of strategic plans for new program requirements and design solutions for acquiring, growing and retaining business

Requirements and Qualifications:

- Bachelor degree in Marketing or related field
- Minimum of 2 years relevant experience in a financial industry or E-Commerce business
- Good communication skills both verbal and written
- Excellent communication and presentation skills
- Good interpersonal skills with the ability to sustain effective relations internally and externally at all levels of a large organization
- Leadership skills and excellent team player
- Proven ability to manage multiple projects
- Fluency in English with strong business writing skills
- Working knowledge of Merchant Acquiring
- Basic knowledge of Fraud Management and Risk Assessment of Merchants (preferred)